



# 1.0 company profile

IN THE COMPLEX ARENA OF INTERNATIONAL SHIPPING AND FORWARDING, RELIABILITY IS ONLY HALF THE GAME - THE EASY HALF. EXPERTISE IS THE OTHER.

an expert.

name in shipping and forwarding. For more than half we look forward to serving you. a century we have exhibited consistent expansion in our range of intermodal transport system by air, air and land, while upholding a thoroughly professional standard. We have a reputation for a superior service.

Our strategy focuses on offering a comprehensive range of integrated services and our emphasis is on efficiency. We are committed to the principle of on time delivery every time. We take care of all the details of your shipping transactions - precisely. On the web page we have colour-coded the entire range of our sevices for your convenience and information. The scope of our supporting activities includes packing, storage, handling, monitoring as well as issuing cargo insurance. These services are rendered under MAVROUDIS Global Transportation and Logistics Ltd.

From our fully computerised head office in Nicosia, and branches in Limassol and Larnaca, MAVROUDIS specialised staff is readily available to cater to our clients on a personal basis and offer tailor made solutions. Our ability to control every step of the shipping process, including efficient routing and

With a little dedication anyone can strive to be tracking of cargo from pick up to delivery, lets you reliable, but it takesyears of experience to claim to be relax. We can provide continuous information on the status of your shipment by air or by sea through our connection with our exclusive data interchange For over 55 years MAVROUDIS has been a leading network. We are dedicated to your cargo needs, and







## 2.0 global airfreight





OUR ASSOCIATION AS AGENT PARTNER WITH GLOBAL FREIGHT FORWARDERS MEANS THAT WE CAN CONSISTENTLY DELIVER SERVICE BEYOND YOUR EXPECTATIONS.

expectations. We are linked with the UTI Information System called eMpower enabling us to instantly monitor your cargo via their worldwide track and Air Charter services can also be organised based on trace facility. This facility is now available through our homepage http://www.mavroudis.com.cy

Uti is an international cargo and logistics specialist that you can trust to air freight your cargo on the quickest and most cost effective flight route to its final destination. With the spaced reserved on the world's leading cargo and commercial airlines UTI/Mavroudis provides maximum flight flexibility and a complete schedule of delivery options for international air freight requirements.

As of June 30, 2006, UTI's global network of freight forwarding offices covers 280 cities, and managing over 140 logistics centers, in a total of 64 countries staffed by a team of more than 17,000 experienced and skilled people. Clients are also served in 76 additional countries through approximately 151 independent agent-owned offices, of which approximately 131 offices are exclusive freight forwarding agents and with reported gross revenues of \$2.8 billion for the fiscal year ended January 31, 2006

Our association as agent partner with UTI means that we can consistently deliver service beyond your Door to Door options from almost any location you may have a product to be shipped.

Air Freight Imports or Air Freight Export services is

- AIR SERVICES

  The fastest delivery possible
- Any size, any weight, anywhere
- Pre-clearence and documentation generation
   P.O.D (proof of delivery)
   Prepaid and collect shipments upon request

- Economical snipping with fast transit times
   1-5 days
   Direct flights from gateway
   Any size, any weight, anywhere
   Customs brokerage
   Pre-clearence and documentation generation
   Prepaid and collect shipments upon request

- More economical than direct air
   Faster than ocean alone
   Track/trace

- Dedicated transportation
   Least expensive way to ship by air when utilising full capacity



## 3.0 logistics

LOGISTICS SERVICES HELP COMPANIES MANAGE, OPTIMISE, AND PROCURE TRANSPORTATION SERVICES WORLDWIDE OVER LAND, AIR, AND OCEAN,

### 3.1 Fuels Logistics

Administrating fuels is a complex operation.

On behalf of major international oil companies based in Cyprus, and other fuel organizations we undertake the administration of fuels in relation to customs obligation.

We undertake and prepare all customs formalities for oil and oil related products. We maintain stock control supplies to the local market as well as supplies to aircrafts and to ships as bunkers.

This was one of the first areas of the business developed by MAVROUDIS so the level of stability and skill is hard to beat. Our well trained and experienced clearing agents complete documentation and customs procedures according to specialized practices. We cut through the bureaucratic red tape

quickly, thoroughly and correctly. They are capable of advising clients on duty rates, legal details and import and export formalities. All customs related operations are fully computerized linked with the customs online system. Document collection is part of our total service and our transport fleet stands ready to deliver your consignment. All vehicles are equipped with radio receivers and cellular phones in

order to maintain constant contact between our offices, customs, customers, and staff on duty.

### 33 International Fairs & Exhibition

duties on a strict schedule. It may entail arranging the exportation and transportation of exhibits and with the customs and monitor on a daily basis the supplies to the local market as well as supplies to the local market as well as supplies to conjunction with our overseas partners, handling the importation and delivery of any type of exhibition

> regulations governing exhibition materials is an obvious advantage.

This is highly specialized sphere providing for the shipment of oversized, odd shaped, bulky and otherwise out of the ordinary cargo. Usually, project work involves utilization of intermodal transport and may necessitate the use of particular equipment. Our International Associates are considered project contract Key Benefits experts. MAVROUDIS is able to take advantage of their network planning and the availability of their • Full outsourcing of your intrastat obligations specialized equipment and expertise. We are capable . Cost Effective Service of solving complicated handling and shipping problems. • Experienced and Capable Representation With our coordination you can be sure that even these peculiar consignments are delivered on time wherever they may be required, either overseas or locally.



If your company is making sales and/or purchases within the

EU above the value thresholds, you are obligated under This particular activity demands the execution of EU & Cyprus legislation to complete a detailed intrastat return on a monthly basis, Failure to comply can result in an initial fine and daily penalties until the issue is resolved and a compliant process is in place.

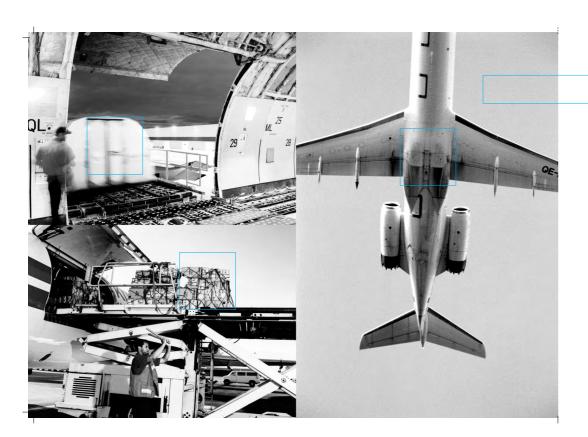
Intrastat Management Solution our company can offer

We prepare all relevant documentation for payment of duties, taxes and VAT for the oil related products.

These legally required declarations consume time and resources within your company and do not generate any profit. However there is now something your company can do to meet their obligations and make savings.

> In the area of Intrastat Mavroudis Global Transportation and Logistics Ltd can undertake filling the monthly intrastat declarations on your behalf thought our fully computerized system, and save your company time and resources, while delivering a highly compliant and cost effective solution.

- Ensure Compliance
- Management Reporting



## 4.0 ocean services

COMPANIES TRADING IN INTERNATIONAL MARKETS UNDERSTAND THE VALUE OF WORKING WITH MULTI-MODAL FREIGHT TRANSPORT AND LOGISTICS PARTNER, TO ACHIEVE THE MOST RELIABLE AND COST EFFECTIVE SOLUTIONS IN THEIR SUPPLY CHAIN.

loads (LCL) options, we are able to offer with our loading of the vessel. principals a range of services to meet all ocean transport requirements of every client.

able to provide you with a highly skilled service at competitive rates through an extended network all

- United Kingdom and Ireland.
- · Continental Europe, Mediterranean Europe and the Scandinavian countries.
- United States, and the Americas.
- · Far East, and Indian Sub-Continent.
- Africa and the Middle East.

Transhipment facilities are available from or to any destination worldwide. We closely monitor the receipt of cargo, control its handling, arrange storage, and process all necessary customs formalities for quick dispatch by sea or air.

### 4.1 Ship agents & Chartering

Ship owners, charterers or operators, may commission us to undertake the agency of any type vessel at the Cyprus ports such as bulk carriers, tankers, product carriers or passenger vessels. The primary objective The password to customer satisfaction, especially here being the quick and safe loading or unloading when concerning personal effects, is security and

supply of fuel, providing husbandry services, crew guiding you through step by step. The first step is the changes, technical supplies, implementing instructions assessing of your needs, our exact services required on behalf of the owners or the charterers.

> are in a position to provide you with suitable vessels upon request at competitive fixing terms. This calls for great flexibility, constant awareness and fast compile an itemized inventory and complete adoption to changing demands.

## 4.2 Warehousing & Distribution

bonded facility in Famagusta. Our revitalization of this new destination. MAVROUDIS considerable shipping sector of our activities has successfully put our knowhow to good use.

With available space capacity, warehouse operation is properly staffed and fully equipped with cargo handling equipment. Our computerised stock control is set up for rapid tracking and access.

With full container loads (FCL) and less than container The primary objective here being the quick and safe speed. Only a professional organization can guarantee you that.

Supplementary services are carried out including the We can make the moving process easy for you by

over the world. Our regular group age services run from and to the following countries and regions:

A related but separate activity is chartering. Due to our link with a network of owners, and brokers , we quality packing carried out to exacting standards ensuring that your goods are fully protected against breakage and theft during transit. At this point we also necessary documentation for customs procedures on

> Finally, our specialized transport team carefully loads Prior to 1974, MAVROUDIS was operating the largest your effects on the first leg of their journey to your and forwarding knowledge can help you to set up your new home or office quickly and economically.



# 5.0 quality policy

THE FINAL OBJECTIVE GOAL OF MAYROUDIS GLOBAL TRANSPORTATION & LOGISTICS LTD IS TO MEET CUSTOMER EXPECTATIONS THROUGH THE CONTINUOUS ACHIEVEMENT OF THE DESIRED NEEDS OF THE CUSTOMER, IN DUE TIME, WITH THE FIRST EFFORT WHILE MAINTAINING OPERATING COSTS AT THE LOWER POSSIBLE LEVEL.

philosophy of continuous effort for:

- · Quality improvement and upgrade of the services provided
- · Further innovation and renewal.
- · Implementation of professional method and modern procedures.
- Improvement of the communication within the staff, cooperation between the departments and other companies including the supplier, the subcontractor, as well as the customer who is the most important part of the productive business.

Also the role of the management is to ensure:

- · The promotion and communication of the company's policy for quality in all the aspects of the hierarchy and to secure that all members of the personnel fully understand and adhere its Quality Policy and Quality System.
- · Specific apportionment of responsibilities for the quality.
- Recognition of the customer's needs as well as facing the competitors.
- · Definition of goals concerning the quality such as the way of functioning, capability, suitability, insurance and certainty in services.
- · Calculation and evaluation of the cost.

- The Management of the company is dedicated to the Implementation of educational programs with the involvement of the staff in order to ensure the ability to perform their job and achieve the policy goals.
  - . The serious and deep analysis of all the claims with the purpose of a long-term satisfaction of the

In its effort to achieve the above, the company has proceeded in the development and enforcement of the Quality Assurance & Management System according to the conditions of the International Standard ISO 9002. This system provides for the continuous control and improvement of productive services and procedures as well as the improvement of the internal set up, coordination and communication.

staff, MAVROUDIS Global Transportation & Logistics Ltd aims at the satisfaction of the customer's needs in terms of quality, time of delivery and cost agreed as well as the long-term development, antagonism and success of the company on international levels.

As a member of the Cyprus Shipping Association Mavroudis Global upholds with dedication the Memorandum Of Understanding signed in July 1997 between the Cyprus Shipping Association and the Cyprus Customs for the prevention of the trade of illegal substances.

